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<p><u>Addressed to</u></p> <p><u>Emerging areas where we see potential in India for groups seeking diversification & expansion</u></p> <p><u>Countries we have connected with where we see potential for SME development on the route to global expansion across sectors</u></p> <p><u>Our role</u></p> <p><u>Benefits to you</u></p> <p><u>Next Steps</u></p> <p><u>Implications</u></p>	<p><u>All Business groups of Indian origin seeking to consolidate, diversify or expand their business.</u></p> <ol style="list-style-type: none"> 1. IT/ITeS/BPO 2. Medical Tourism 3. Infrastructure development 4. National Distributorship for selected imported products from Canada, USA, Europe & Australia as well as some of the countries mentioned below (developing countries) <ol style="list-style-type: none"> 1. <u>Africa</u> - South Africa, Mozambique, Namibia, Zambia, Zimbabwe, Ghana, Senegal, The Gambia, Madagascar, Uganda, Tanzania, Kenya & Mauritius 2. <u>Europe</u> - Romania, Hungary, Czech Republic & Poland 3. <u>Middle East</u> - UAE & Saudi 4. <u>South & Central America</u> - Brazil, British Guyana, El Salvador, Costa Rica, Guatemala, Panama, Nicaragua, Caribbean 5. <u>S.E. Asia</u> - Thailand 6. <u>China</u> <ol style="list-style-type: none"> 1. We have interacted with these countries 2. We have done preliminary research & analysis for countries and sectors (we do not sell research papers but use past research in the course of engagements) 3. If you permit us we may learn more about your business group, conduct a strategy audit and evaluate the best fits for your group <ol style="list-style-type: none"> 1. An organized and scientific approach to your growth 2. Optimal utilization of your resources of time, efforts and money 3. Access to our constantly developing business network 4. Induction of a mature blend of domestic and international competence necessary to achieve a sustainable global growth of your business <ol style="list-style-type: none"> 1. A response from you indicating a preliminary indication of interest. 2. A detailed brief from you regarding your groups profile, current activities, as you may wish to disclose to us 3. Some more questions from our side 4. Preliminary meetings 5. Proposal to you for the development of a blue print <ul style="list-style-type: none"> • Steps 1 to 3 would be at no cost to you. • Step 4 would be at costs of travel & accommodation. • On acceptance of our proposal (Step 5) we would provide you with a detailed project plan with time lines and costs + retention fees towards the development of a blue print. • After the blue print is prepared we may help you with networking, promotion and deal closure at a cost + retention + success fees. • The end result would be reasonable, flexible and prove to be most effective.
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